

Information Technology Course Program (Vendor Base)

No.	Courses Title	Course Duration	2010 Master Training Schedule																			
			March				April				May				June				July			
			I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV
15	CCSP Fast Track : Cisco Securing with PIX & ASA Foundation (SNAF)	5 days												31								
16	CCSP Fast Track : Cisco IPS	5 days				1									7							
17	CCSP Fast Track : Implementing Cisco NAC Appliance (CANAC) - Elective	5 days	ON DEMAND																			
18	CCSP Fast Track : Implementing Cisco Security Monitoring, Analysis and Response System (MARS)	5 days																				
19	CCSP Fast Track : Securing Networks with ASA Advanced (SNAA)	5 days																				
F. Oracle Workforce Development Program (OWDP)																						
1	2 Day DBA	32 hours	ON DEMAND																			
2	Introduction to SQL - Regular Course	32 hours		9									18				8					
3	Administration Workshop I - Regular Course	30 hours																			13	
4	Administration Workshop II - Regular Course	30 hours																				
5	Program With PL/SQL - Regular Course	30 hours			16												15					
6	DBA Track : Introduction to SQL	40 hours					5								2							
7	DBA Track : Administration Workshop I	40 hours		8							3								5			
8	DBA Track : Administration Workshop II	40 hours																		12		
9	IDS Track : Program With PL/SQL	40 hours				22							17								19	
10	IDS Track : Build Internet Application	32 hours					5															
11	IDS Track : Build Report	32 hours												24								
G. Microsoft																						
1	MCAS : MS Word 2007 (Exam 77-601)	3 days	1-3				5-7						25-27									26-28
2	MCAS : MS Excel 2007 (Exam 77-602)	3 days	4-6				8-10								31-2							29-31
3	MCAS : MS Power Point 2007 (Exam 77-603)	3 days		8-10					19-21						3-5							
4	MCAS : MS Office Outlook 2007 (Exam 77-604)	3 days		11-13					21-23							7-9						
5	MCAS : MS Access 2007 (Exam 77-605)	5 days				22-26				26-30							14-18					
6	MCDST : Supporting Users & Troubleshooting Windows XP Operating System (Exam 70-271)	3 days			17-19							10-12				10-12						
7	MCDST : Supporting Users & Troubleshooting Desktop Application on Windows XP Operating System (Exam 70-272)	3 days				29-31							24-26							21-23		
8	MCTS : SQL Server 2008 Implenetation & Maintenance (Exam 70-432)	5 days					5-9				3-7								5-9			
9	MCTS : SQL Server 2008 Database Development (Exam 70-433)	5 days						12-16					17-21								12-16	
10	MCTS : MS.Project 2007 Managing Projects (Exam 70-632)	3 days							19-21				24-26									19-21
11	MCTS : Windows Server 2008 Active Directory, Configuring + Exam 70-640)	5 days							19-23						31-4						19-23	
12	MCTS : Windows Server 2008 Network Infrastructure, Configuring (Exam 70-642)	5 days								26-30						7-11						26-30
13	MCTS : Windows Server 2008 Applications Infrastructure, Configuring (Exam 70-643)	5 days									3-7						14-18					
14	MCTS : Microsoft .NET Framework, Application Development Foundation (Exam 70-536)	5 days											17-21							21-25		
15	MCTS : .NET Framework 3.5, Windows Presentation Foundation Application Development (Exam 70-502)	5 days				22-26					3-7								5-9			
16	MCTS : .NET Framework 3.5, Windows Communication Foundation Application Development (Exam 70-503)	5 days					5-9						17-21							12-16		
17	MCTS : .NET Framework 3.5, Windows Workflow Foundation Application Development (Exam 70-504)	5 days						12-16							31-4						19-23	
18	MCTS : .NET Framework 3.5, Windows Forms Application Development (Exam 70-505)	5 days							19-23							7-11						26-30
19	MCTS : .NET Framework 3.5, ADO.NET Application Development (Exam 70-561)	5 days							19-23								14-18					
20	MCTS : .NET Framework 3.5, ASP.NET Application Development (Exam 70-562)	5 days								26-30								21-25				

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21	MCTS : Exchange Server 2007, Configuring (Exam 70-236)	5 days									3-7								5-9			
22	PRO: Designing Messaging Solutions with Microsoft Exchange Server 2007 (Exam 70-237)	5 days											17-21							12-16		
23	PRO: Deploying Messaging Solutions with Microsoft Exchange Server 2007 (Exam 70-238)	5 days		8-12														28-2				
H. Sun Java																						
Java Programming Fundamentals																						
1	Java Programming - Associate Level (SCJA)	5 days				22-26											31-4					
2	Java Programming - Professional Level (SCJP)	5 days					5-9									7-11						
Desktop Application Development																						
1	Java and JavaFX Applications (SCJD)	5 days						12-16									14-18					
2	Java Mobile Device Applications (SCMAD)	5 days							19-23									21-25				
Sun Solaris																						
1	Solaris 9 OS System Administration	5 days								26-30									5-9			
2	Linux System Administration	5 days									3-7									12-16		
3	Solaris 9 OS Network Administration	5 days											17-21								19-23	
4	Solaris 9 OS Security Administration	5 days		8-12																		26-30
J. Juniper																						
1	Juniper Networks Certified Internet Associate (JNCIA-JUNOS)	5 days	ON DEMAND																			
2	Juniper Networks Certified Internet Associate (JNCIA-M)	5 days																				
3	Juniper Networks Certified Internet Associate (JNCIA-E)	5 days																				
4	Juniper Networks Certified Internet Associate (JNCIA-ER)	5 days																				

IT Audit, IT Governance, & IT Risk Management Course

No.	Courses Title	Course Duration	2010 Master Training Schedule																			
			March				April				May				June				July			
			I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV
A. IT Audit, IT Governance, & IT Risk Management																						
1	IT Audit Practice	3 days					06 - 08				04 - 06				02 - 04				06 - 08			
2	IT Risk Management	3 days						13 - 15				10 - 12				09 - 11				13 - 15		
3	IT Implementation Strategy	3 days							20 - 22				18 - 20				16 - 18				20 - 22	
4	CoBIT v.4	5 days								26 - 30			17 - 21					21 - 25				26 - 30
5	Capability Maturity Modeling	2 days								28 - 29	05 - 06			25 - 26				29 - 30	01 - 02			
6	ISO/IEC 20000	3 days					06 - 08						18 - 20			09 - 11				13 - 15		
7	Information Taxonomy	3 days											18 - 20									
8	Service Oriented Architecture (SOA) for Basic	2 days											21 - 22									
9	Service Oriented Architecture (SOA) for Intermediate	3 days												24 - 26								
10	Introduction ISMS ISO/IEC 27001:2005	4 days																				

Internet & Web Technology

No.	Courses Title	Course Duration	2010 Master Training Schedule																			
			March				April				May				June				July			
			I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV
A	Internet Technology & Mobile Application																					
1	E-Commerce Application Development (Hands on Training)	5 days				22 - 26				26 - 30							07 - 11				05 - 09	
2	Hotspot Development (Hands on Training)	3 days				29 - 31											01 - 03				01 - 03	
3	VOIP Service Development (Hands on Training)	4 days					05 - 08				03 - 06						14 - 17					12 - 15
4	SMS Gateway Application Development (Hands on Training)	5 days						12 - 16					17 - 21					21 - 25				26 - 30
5	Application Development - Mobile Devices For Basic	5 days							19 - 23								31 - 04				05 - 09	
6	IP Backbone (VPN-MPLS) Design	5 days								26 - 30												12 - 17
7	Digital Content Management	5 days									03 - 07						07 - 11					26 - 30
8	Data Mart Design	3 days										10 - 12						28 - 30				
9	Content Management System (CMS)	5 days				22 - 26											31 - 04					
10	Web Design	5 days					05 - 09										07 - 11					
11	Web Entrepreneur	5 days						12 - 16										14 - 18				
12	Web Application	5 days							19 - 23												21 - 25	
13	Geographical Information System (GIS)	5 days											17 - 21						05 - 09			

Creative Multimedia

No.	Courses Title	Course Duration	2010 Master Training Schedule																			
			March				April				May				June				July			
			I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV
A	Creative Multimedia																					
1	Crystal Report 10	3 days				29-31						10-12						28-30				
2	Rich Multimedia Development	4 days					29 - 01							24-27					06-09			
3	Game Development with Adobe	5 days					05 - 09						17-21								12-16	
4	Visual Communication Using Adobe Photoshop	3 days						12-14							31-2							19-21
5	Print Design	3 days						15-17							3-5							22-24
6	GIS (Arc View / Map Info)	3 days							19-21							7-9						26-28
7	Digital Photo Editing	3 days							22-24							10-12						29-31
8	Cartoon Animation	5 days								26-30							14-18					
9	Video Editing	2 days								26-27								21-22				
10	Basic Photography	2 days								30-01								25-26				

Mobile & Wireless Communication Technology

No.	Courses Title	Course Duration	2010 Master Training Schedule																			
			March				April				May				June				July			
			I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV
A.	Mobile & Wireless Communication Technology		ON DEMAND																			
1	Terms And Fundamental Telecommunications Concepts	3 Days																				
2	Wireless Fundamentals	2 Days																				
3	Wireless Network Overview (CDMA, GSM, LAN)	2 Days																				
4	Cellular Core Network Fundamentals	2 Days																				
5	Fiber Optics Fundamentals	2 Days																				
6	SDH Fundamentals	2 Days																				
7	Microwave Transmission Network Fundamentals	2 Days																				
8	Pathloss 4.0 Workshop	3 Days																				
9	Mastering CDMA2000 1x and EV-DO	5 Days																				
10	CDMA2000 1x Network Planning	2 Days																				
11	CDMA2000 1x Network Optimization	3 Days																				
12	CDMA Core Network Planning	3 Days																				
13	GSM & GPRS Network Overview	2 Days																				
14	GSM & GPRS Network Planning	2 Days																				
15	GSM & GPRS Network Optimization	2 Days																				
16	Mastering 3G UMTS	5 Days																				
17	3G UMTS Radio Network Planning	3 Days																				
18	3G UMTS Core Network Planning	3 Days																				
19	3G UMTS Indoor Network Planning	3 Days																				
20	3G UMTS Radio Network Optimization	3 Days																				
21	Understanding WiMAX	2 Days																				
22	WiMAX RF Planning	2 Days																				
23	WiMAX Deployment Strategy : "Interworking & Planning"	2 Days																				
24	4G Series : WiMAX vs. Long Term Evolution (LTE)	3 Days																				
25	Interconnection Engineering Introduction	3 Days																				
26	Next Generation Network	3 Days																				
27	Next Broadband	3 Days																				

Business & Management Course Program (BCMP)

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			March				April				May				June				July			
			I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV
A.	Project Management Series																					
1	Project Management (PMBok)	3 days			17 - 19						04 - 06				02 - 04				06 - 08			
2	IT Project Management	3 days			23 - 25							10 - 12				09 - 11				13 - 15		
3	Project Management Office	3 days			29 - 31								18 - 20				16 - 18				20 - 22	
4	Project Management Workshop	1 day			31 - 31									17 - 17				21 - 21	01 - 01			
5	Project Human Resource Management	2 days			30 - 31																	
6	Project Time Management	2 days					07 - 08								02 - 03							
7	Project Scope Management	2 days						14 - 15								09 - 10						
8	Project Cost Management	2 days							21 - 22								16 - 17					
9	Project Quality Management	2 days								27 - 28												
10	Project Communications Management	2 days									05 - 06										23 - 24	
11	Project Risk Management	2 days										11 - 12									29 - 30	
12	Project Procurement Management	2 days											19 - 20							14 - 15		
13	Project Framework and Integration Management	2 days												26 - 27							21 - 22	
14	Project Planning and Control	3 days					06 - 08				04 - 06											28 - 30
15	Microsoft Project 2007, Exploring the Power	3 days																				
B.	Marketing & Selling Management																					
1	Integrated Marketing Communications	3 days									05 - 07											
2	Intelligent Selling	2 days												26 - 27								
3	Strategic Marketing Management	3 days										10 - 12										
4	Successful Sales Management	2 days											20 - 21									
5	Retailing Management	4 days																				
6	Creative Marketing Intelligence	1 day																				
7	8 Superior Selling Ethics	1 day																				
8	8 Superior Selling Skills	1 day																				
9	Advance Successful Selling Skills	3 days																				
10	Basic Successful Selling Skills	2 days																				
11	Business to Business Marketing	2 days																				
12	Competitive Intelligence	2 days																				
13	Developing Effective Marketing Strategies	3 days																				
14	Developing Sales Culture	1 day																				
15	Direct Marketing	1 day																				
16	Effective Marketing Communications	2 days																				
17	Effective Selling Techniques	2 days																				
18	Essential Sales Skills	2 days																				
19	Essentials of Marketing Management	2 days																				
20	Fundamental Selling Techniques for the New Sales person	4 days																				
21	Fundamentals of Sales Management for the Newly Appointed Sales Manager	4 days																				
22	Introduction To Marketing	2 days																				
23	Key Account Management	3 days																				
24	Managing The Sales Forces	3 days																				
25	Marketing & Business Development	2 days																				
26	Marketing for Non Marketer	3 days																				
27	Marketing Management	2 days																				
28	Negotiating to Win	2 days																				
29	Principles of Professional Selling	2 days																				
30	Professional Selling Skills	2 days																				
31	Sales Forces Management - Directing and Controlling The Sales Team	2 days																				
32	Sales Forces Management - Planning The Sales Team	2 days																				
33	Sales Forces Management - Staffing and Training The Sales Team	2 days																				
34	Sales Negotiation Skills	2 days																				

ON DEMAND

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			I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV
35	Sales Planning	2 days	ON DEMAND																			
36	Salespeople Leadership	2 days																				
37	Telemarkeing	1 days																				
C. Brand Management & Promotion																						
1	Advertising and Creative Strategy	2 days					15 - 16															
2	Brand Building	2 days					22 - 23															
3	Integrated Media Planning	2 days					29 - 30															
4	Advertising and Promotion Management	2 days	ON DEMAND																			
5	Advertising and Integrated Brand Promotion	3 days																				
6	Advertising and Promotion Management	2 days																				
7	Advertising and Sales Promotion	2 days																				
8	Integrated Marketing Communication	3 days																				
9	Managing Brand Equity and Positioning	2 days																				
10	Product & Brand Management	2 days																				
11	Sales Promotion	2 days																				
D. Customer Management																						
1	Customer Service Management : Winning Customers	2 days									03 - 04											
2	Customer Relationship Management	3 days									09 - 11											
3	Uncover Consumers' Buying Behaviour	2 days									17 - 18											
4	Effective Key Account Management	3 days									23 - 25											
5	5 Steps to Successful Customer Relationship Management	1 day	ON DEMAND																			
6	Advanced Customer Service Management	4 days																				
7	Creating Service Excellence	1 days																				
8	Quality Service Management & Caring Skills	3 days																				
9	Customer Satisfaction Survey	3 days																				
10	Customer Service Excellence	2 days																				
11	Customer Service, Building a Customer-focused business	2 days																				
12	Customer Service, The Manager Guide to Implementation and Improvement	2 days																				
13	Customer Service, Building a Customer-Focused Business	2 days																				
14	Effective Customer Service Skills	2 days																				
15	Managing Customer Relationship: A Strategic Perspective	2 days																				
16	Professional Telephone Selling	3 days																				
17	Sustainable Competitive Advantages	2 days																				
E. Human Capital Management																						
1	Career Mapping & Planning (CMP)	2 days													08 - 09							
2	Leading People to Higher Performance	2 days													15 - 16							
3	Developing Employee Scorecard	2 days													22 - 23							
4	Coaching for Improved Performance	2 days	ON DEMAND																			
5	Coaching: A Strategic Tool for Leadership	2 days																				
6	Compensation Planning and Management	2 days																				
7	Competency Based Human Resources Management	3 days																				
8	Designing & Evaluating Employee Satisfaction Survey	3 days																				
9	Designing Effective Compensation & Benefits System	3 days																				
10	Human Resource Audit	2 days																				
11	Human Resource Management for Line Manager	3 days																				
12	Human Resources Management "HR for non HR,Manager"	3 days																				
13	Human Resources Management Fundamentals	3 days																				
14	Human Resources Administration	2 days																				
15	Human Resources Strategy & Planning	3 days																				
16	Transforming HR Mindset	1 day																				

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F.	Bussines Process & Supply Chain Management																					
1	Business Process Management	2 days				30 - 31						11 - 12			31 - 01							29 - 30
2	Business Process Improvement	3 days																				
3	Business Process Reengineering	3 days																				
4	Logistic Management	3 days						13 - 15						25 - 27			16 - 18				20 - 22	
5	Supply Chain Management	5 days																				
G.	Pelatihan Lainnya																					
1	Pelatihan Barang & Jasa (Sertifikasi Bappenas)	3 days		14					19				16					28				
2	Document Management System	3 days								25							14					